# W WORC NEWSLETTER



Meet Debra Dickson, a CHA resident who enrolled in the CHA's Employment Placement Services (EPS) program in August 2023. Promptly after enrolling into the EPS program, Debra's Career Coach at E&ES immediately initiated her job search. Debra received personalized support and gained insight into her career goals and the challenges she faced.

Debra received job readiness support which included resume revisions and workshops on essential interview techniques, workplace behavior, communication, and conflict resolution. Within weeks, Debra was hired as a Caregiver at Happy Feelings Homecare, making \$18.00 an hour. This marked the beginning of a new chapter in her professional career. Debra received many supportive services while enrolled in the Employment Placement Services program, clothing referrals, toiletries, and cash incentives, she found herself surrounded by a network of support that exceeded her expectations.



## Apply Today! Summer Food Program

**Application closes March 31, 2024** 

Click the link to register or scan QR code summerfoodsemployment.thecha.org



### **Trades & Apprenticeships**

Carpenter's Apprenticeship Webinar Tuesday, March 5, 2024 @ 2pm

https://bit.ly/CAU24

OAI's Hazardous Waste Worker Training program Webinar Tuesday, March 19, 2024 @ 2pm

https://bit.ly/OAI0324

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## **BUSINESS DEVELOPMENT**

WHAT'S HAPPENING?



Congratulations to Eurydice Moore, owner of Eurydice Business Management (Eurydice), a for profit company for being in business for nineteen years. Eurydice helps people with the formation of businesses with a focus on nonprofits businesses and specializing in grant writing. Below is an excerpt of a chat that Eurydice had with WORC ROB Advisor, Gail Hampton.

## Q. What are the two biggest challenges you have faced on your entrepreneurial journey?

**A.** Implementing a Marketing Strategy so my company Eurydice is visible to potential clients. We need visibility to make sales. Paying attention to cash flow. We learned that keeping a positive cash flow month after month helps to keep the doors open.

## Q. Is there an achievement or contribution that you are most proud of?

A. Eurydice has obtained five certifications (MBE, WBE, DBE, BEP and WSOB) which will enable us to go after government contracts.

### Q. Is there any question I should I have asked you, but did not?

**A**. How did I end up in business period? I started my business at my kitchen table with 2 chairs, a cell phone, and a legal pad. Many people starting a business think they need a lot of things to get started. Being a faith-based entrepreneur, all you need is God and then some gusto!

Eurydice has regularly scheduled one-on-one coaching sessions with an ROB Advisor to discuss new projects, marketing strategies, and more. If you are a CHA resident and would like to schedule a business coaching session, send an email to worc@thecha.org



#### WORC Table Talks Presents: Learn How to do Business with the Chicago Transit Authority

Join the WORC Table Talks as we chat with CTA. We will discuss topics such as:

- Existing and upcoming procurement opportunities
- Procurement selection process
- Best practices for bidding

Thursday March 14, 2024
Starts at 2:00pm
Click Link To Register:

https://bit.ly/T-TalksCTA



#### WORC Technical Assistance Workshops

#### Responding to a Request for Proposal

Part 1: March 7, 2024 | 10:00am - 11:00am

Part 2: March 8, 2024 | 10:00am - 11:00am

Part 3: March 11, 2024 | 10:00am - 11:00am

https://bit.ly/RFPFEB24

#### **Navigating the CHA Supplier Portal**

Thursday, March 14, 2024 @ 10am

https://bit.ly/42ytwBP

#### Responding to an Invitation for Bid (IFB)

Part 1: March 19, 2024 | 10:00am - 11:00am

Part 2: March 21, 2024 | 10:00am - 11:00am

Part 3: March 22, 2024 | 10:00am - 11:00am

https://bit.ly/IFBFEB24

#### **Navigating the CHA Supplier Portal**

Wednesday, March 27, 2024 @ 10am

https://bit.ly/WORCJOBWG